



Proposal: 6803-1-0

Camera Upgrade

Proposal Issued:
3/2/2022

Proposal Valid To:
4/1/2022

Prepared for:

P
M
E

ABOUT US

Welcome to Alpha Dog Audio Video Security, your #1 local provider for residential and commercial security monitoring, smart home automation, and custom audio and visual solutions! At Alpha Dog Audio Video Security we believe there is a better way to do security and smart home automation, and our customers are earned rather than bought. We're dedicated to giving you the very best of customer service with a focus on dependability, uniqueness, and exceeding expectations. We strive to always push the status quo in everything we do, consistently developing new techniques, and constantly learning and improving.

Brian Jones got his start in the electronics industry in 1996, and in 2009 started his own company specializing in custom high-end Audio and Visual solutions. Brian's passion for making sure everyone feels safe and secure in their own home gave him the impetus to turn hard work and inspiration into rebranding his business into one of North Florida's industry leaders in security monitoring and smart home automation, Alpha Dog Audio Video Security. We now proudly serve over 4000 customers in over 30 counties from South Florida all the way up to Central Georgia, and have teamed up with some of the largest builders in the country to help pursue Brian's passion for keeping families safe! We are extremely proud and thrilled to be part of the life saving industry!

Here at Alpha Dog Audio Video Security we believe and live by a few simple words that make up our core values and vision, Determination, Leadership, Conviction, Ambition.

Thank you for allowing us the opportunity to serve you. Our main priority will always be keeping your family safe, because at Alpha Dog Audio Video Security, your family is our family!

SECURITY, FIRE, ACCESS CONTROL SERVICES

ENTRY SYSTEMS/ ACCESS CONTROL

Our entry systems provide more control for small, medium and nationwide businesses. Ensure access to your property or certain areas of it is granted only to authorized individuals. They can be standalone or integrated into your other technology systems to maximize efficiency for example, adding video capability so you can see who's coming in and out. Get detailed audit trail reports letting you know who went where and when. Access can be controlled with magnetic door locks, biometric fingerprint, and perimeter barriers such as gate control. Together, we can customize a solution for your specific needs.

ENVIRONMENTAL DETECTION

Add layers of protection for your business from environmental conditions such as water leaks, temperature, and humidity. Water sensors placed by the sump pump and beneath sinks can signal a security system whenever they detect moisture so you'll know if bathrooms or break rooms are flooding when nobody is there. If it's integrated to a smart control system your water supply can automatically turn off to prevent major damage. Sensors for temperature and humidity can detect and communicate other potentially harmful conditions.

REMOTE ACCESS

Access your St. Augustine home's smart security system anytime, anywhere! No more running back home to make sure a door is locked. Instead, connect remotely from your Apple® or Android device to arm/ disarm, check status, change codes, view surveillance, and more. We can route your security system through a central monitoring system, alerting you via email or text message of events that you set. Get notified if the temperature in your wine cellar exceeds a certain level, or if there's a water leak. If integrated with your smart home control system, you can adjust the temperature or shut-off the water remotely.

FIRE / LIFE SAFETY

Increase safety in your business for your employees and protect valuable assets by connecting smoke, heat and gas detectors with your security system. When your smoke alarm is integrated it ensures rapid response from the fire department or your HVAC system can turn off to prevent fueling a fire. Heat detectors are used to detect fires in areas that are naturally smoky or dusty, such as storage areas. Protect your staff and customer's well-being by monitoring carbon monoxide, natural gas and LP gas.

SMART SECURITY

A safe and secure home for your family needs to be smart enough to alert you when you're home or away. Preview streaming video from security cameras right on your touch screen display or your iPad®, iPhone®, or Android™ device. At home, use your touch screen as a video intercom system so you can see who's at the door. While you're away, disarm alarm systems to let in the housekeeper or babysitter, then activate it as soon as they leave. Integrate with a home lighting control system so lights turn on if an intrusion is detected or a dim pathway is lit when the smoke alarm is triggered in your Ponte Vedra Beach or Northeast Florida house.

VIDEO SURVEILLANCE

With high-definition surveillance cameras in and around your commercial property, you can monitor and record activities real-time whether you're in the space or halfway around the globe. Receive live video streams of entrances for quality control, interior areas, the perimeter, or even check on materials or important assets from the same touch screen that controls your Audio / Video system or from your smart mobile device. Camera types include pan-tilt-zoom, covert, long-range, CCTV, and more. Video solutions based on event-triggers are a prevention-based security solution and can help stop events from occurring rather than just recording them. Since your surveillance data is private to your business, it can be encrypted and securely streamed and stored.

SECURITY & AUDIO VISUAL SERVICES

ALARM SYSTEMS

An alarm system customized to your business needs will be the most effective at protecting your growing company and assets. Gain peace of mind with the confidence that you'll be notified while you're away if something happens out of schedule. Receive an e-mail that the alarm was disarmed or that a door is open. Access real-time information from touch screens and mobile devices. An integrated commercial alarm system for your Northeast Florida office, whether it's in Jacksonville, Ponte Vedra Beach or St. Augustine, can provide more safety by also triggering lights, motorized shades, surveillance, audio, and climate, based on the situation. Set the burglar alarm and secure entrances with a tap of your touch screen before leaving for the day.

ENTRY SYSTEMS/ ACCESS CONTROL

Our entry systems provide more control for small, medium and nationwide businesses. Ensure access to your property or certain areas of it is granted only to authorized individuals. They can be standalone or integrated into your other technology systems to maximize efficiency for example, adding video capability so you can see who's coming in and out. Get detailed audit trail reports letting you know who went where and when. Access can be controlled with magnetic door locks, biometric fingerprint, and perimeter barriers such as gate control. Together, we can customize a solution for your specific needs.

SMART SECURITY

A safe and secure home for your family needs to be smart enough to alert you when you're home or away. Preview streaming video from security cameras right on your touch screen display or your iPad®, iPhone®, or Android™ device. At home, use your touch screen as a video intercom system so you can see who's at the door. While you're away, disarm alarm systems to let in the housekeeper or babysitter, then activate it as soon as they leave. Integrate with a **home lighting control** system so lights turn on if an intrusion is detected or a dim pathway is lit when the smoke alarm is triggered in your Ponte Vedra Beach or Northeast Florida house.

VIDEO SURVEILLANCE

With high-definition surveillance cameras in and around your commercial property, you can monitor and record activities real-time whether you're in the space or halfway around the globe. Receive live video streams of entrances for quality control, interior areas, the perimeter, or even check on materials or important assets from the same touch screen that controls your Audio / Video system or from your smart mobile device. Camera types include pan-tilt-zoom, covert, long-range, CCTV, and more. Video solutions based on event-triggers are a prevention-based security solution and can help stop events from occurring rather than just recording them. Since your surveillance data is private to your business, it can be encrypted and securely streamed and stored.

ENVIRONMENTAL DETECTION

Add layers of protection for your business or home from environmental conditions such as water leaks, temperature, and humidity. Water sensors placed by the sump pump and beneath sinks can signal a security system whenever they detect moisture so you'll know if bathrooms or break rooms are flooding when nobody is there. If it's integrated to a smart control system your water supply can automatically turn off to prevent major damage. Sensors for temperature and humidity can detect and communicate other potentially harmful conditions.

REMOTE ACCESS

Access your St. Augustine home's smart security system anytime, anywhere! No more running back home to make sure a door is locked. Instead, connect remotely from your Apple® or Android device to arm/ disarm, check status, change codes, view surveillance, and more. We can route your security system through a central monitoring system, alerting you via email or text message of events that you set. Get notified if the temperature in your wine cellar exceeds a certain level, or if there's a water leak. If integrated with your smart home control system, you can adjust the temperature or shut-off the water remotely.

AUTOMATED DOOR LOCKS

An automated door lock is convenient so you don't have to juggle keys and it's smart enough to report to your security system when someone enters or exits the house, as well as which passcode was used. You can receive a text or email when this happens which is a great way to know the kids arrived home safely from school or guests have arrived. Protect sensitive areas of your home like gun rooms, wine cellars and home theaters by installing automated door locks on interiors doors. Different sizes are available and some include the actual handset or doorknob. We'll help you choose the one that's right for your door and needs.

MULTI-ROOM MUSIC

Audio Distribution systems send music to any room in your home via a central processor or matrix switcher. The days of a volume knob on the wall are long gone. Control of your music is simple and intuitive by means of a touch panel, keypad, hand held RF remote, iPad® or similar Wi-Fi smart device. Whether the speakers are placed in the walls, ceiling, bookshelves, shower or pool, they can be designed to aesthetically blend in to minimize visual impact. In fact, if you can't get wires to a location, no problem. We have wireless solutions that enable you to enjoy your music from anywhere. You'll need fewer components since a single music server or a Pandora station from your smart phone can be shared in one, several, or all the rooms of your home.

HIGH PERFORMANCE AUDIO

Elevate your listening experience with a high performance audio system that will "wow" even the most discerning audiophiles. Whether you're in the mood for streaming audio or an album from your collection, you will be able to hear the difference with a high-fidelity surround sound or stereo system in your Jacksonville or Ponte Vedra Beach home. Today's audio is a pleasing blend of old and new technologies. You can have a computer-based system alongside your turntables and tube electronics and experience audio nirvana from both. Based on the quality level you desire for your listening needs, we'll create the best combination of equipment from amps, preamps, receivers, speakers, and more.

UNIVERSAL REMOTES

Ditch the pile of remotes on your coffee table and use one smart remote to access all your media, lights, shades, and more. A universal remote makes all your electronics work together so anyone in your family or guests can effortlessly enjoy it. With the press of a single button, the TV turns on, the cable box goes to your favorite channel, the **surround sound system** fires up, and the lights in your St. Augustine, Florida home dim to a comfortable setting. There's no need to think. You can simply relax. Easily pause the movie or mute music in a single press without having to unlock your smart device to launch an app.

OUTDOOR ENTERTAINMENT

Outdoor living spaces have become an extension to our homes and there's now a wide range of technology solutions built to withstand the elements without compromising performance. Add music, video, and lighting control to make the perfect entertaining space for family and friends or create a great spot for a much needed personal respite from the everyday. Enjoy superior sound from speakers that blend into your landscape and watch your favorite sports team or movie on a flat screen TV that not only weathers the storm and the sun, but minimizes glare for quality viewing even on a bright day. When the sun goes down, set your outdoor lights to create ambiance either automatically or with a single press of a button.

PROJECT DESCRIPTION

CLIENT INFORMATION

Client Name:

Site

Billing

Contact

P
E
C

PROJECT NAME: Camera Upgrade

PROJECT SCOPE

Pool 1 and 2

Install two cameras on corners of pavilion to cover pool deck area. Install one camera on back of building looking at boardwalk. Setup cloud and notifications. Setup users and mobile app.

Boardwalk options

Install two cameras at each boardwalk gate for viewing of area.

PROJECT BUDGET

Pool 1 \$4,142.49

QTY	Manufacturer	Part #	Description
1	Araknis Networks	AN-210-SW-R-8-POE	Araknis Networks 210-series 8-port L2 Managed Giga
3	Hikvision	DS-2CD2087G2-L	8 MP ColorVu Fixed Bullet Network Camera
1	Open Eye	OE-MDX0804	Open Eye 8 channel NVR4tb

Professional Services:

Description

Enterprise Cloud Device Management Service

Pool 2 \$4,142.49

QTY	Manufacturer	Part #	Description
1	Araknis Networks	AN-210-SW-R-8-POE	Araknis Networks 210-series 8-port L2 Managed Giga
3	Hikvision	DS-2CD2087G2-L	8 MP ColorVu Fixed Bullet Network Camera
1	Open Eye	OE-MDX0804	Open Eye 8 channel NVR4tb

Professional Services:

Description

Enterprise Cloud Device Management Service

Financial Summary

Total Proposal Amount \$8,284.98
Monthly Professional Services \$60.00

Boardwalk Options Not Included in Total Above

\$3,937.04

QTY	Manufacturer	Part #	Description
4	Hikvision	DS-2CD2087G2-L	8 MP ColorVu Fixed Bullet Network Camera

Supplies & Materials:

QTY	Description
1	Job Misc parts and Conduit

Professional Services:

Description

Enterprise Cloud Device Management Service

614.61 - 66P

1968.52 06P8A

60.00 monitor

Russell T. Bell
Vice Pres, V.P.